UNIFIED SUPPORT SOLUTIONS

GIVE YOUR MANAGER A DECISION THEY CAN MAKE

A one-page business case for building work your team can run.

THE PROBLEM

What keeps going wrong? Who is affected?
Example: Finance keeps asking sales for billing terms after deals close.

OUR EXAMPLE: _____

WHAT WE WANT TO CHANGE

Name the work, the owner, and what a correct result looks like.
If AI helps, say what it can prepare and who checks it.

PROPOSED CHANGE AND OWNER: _____

WHAT THE TEAM WILL KEEP

Agree where the Company OS entry, rules, test cases, and instructions live.
Name who can update them and who reviews consequential changes.

MAINTENANCE OWNER: _____

HOW WE'LL CHECK IT

Agree which records to use and compare the same measures before and after.
Example: Share of handoffs finance has to chase and time from deal close to an approved handoff. Ask the owner to run a fresh case and an exception.

MEASURE AND STARTING VALUE: _____

FOLLOW-UP OWNER AND DATE: _____

THE DECISION

Approve the scope, fee, access, and time for the team to build, test, and practice. Agree what AI may see and who approves consequential actions.
The proposal explains costs, timing, and maintenance responsibilities.

WHAT WE NEED APPROVED: _____

Manager FAQ: unifiedsupportsolutions.com/buyer-kit#manager-faq
Talk with Ryan: unifiedsupportsolutions.com/contact